

## Savings, Updates, and PD&T

This quarter is highlighted by over \$1.7 million in total savings by ShareIT members, generated through ShareIT master agreements. This comes off the heels of the highest recorded savings quarter since ShareIT's inception (in Q1 of this year): \$4,259,854. Over this past quarter, ShareIT hosted 5 unique webinars and Professional Development opportunities, drawing in 153 participants. Among these was the Microsoft Azure Administrator Course, which saved members over \$21,000, collectively.

### Savings for education in Q2 (July 1 - September 30, 2020)

# \$1,776,202

**\$2,837,153**

Procurement Spend

**\$1,776,202**

Procurement Savings

**\$32,529**

Training Spend

**\$21,966**

Training Savings

### Upcoming PD&T Opportunities

#### Whipcord & Wolf Creek Public School

##### *Moving to a Private Cloud Solution*

Join Whipcord and Wolf Creek Public School on Tuesday, November 18. This webinar will highlight the differences between public and private cloud solutions and the importance of the network in providing a seamless user experience.

Follow the [Zoom link](#) to attend.

**Tuesday, November 17, 10-11am MST**

### Vendor Offers and Communications

#### AVISPL

##### *Virtual Vibe Event*

Nov 17-18

An immersive trade-show experience, registration can be found [here](#).

##### *Poly Studio Promotion*

More information can be found on the AVISPL [wiki page](#).

## ShareIT

### [The Value of Collaboration](#)

Cybera's ShareIT team will be presenting *ShareIT - The Value of Collaboration* as part of the ongoing MISA webinar series on Thursday, November 19, at 10am (MST). More information, including how to register, can be found [here](#).  
**Thursday, November 19, 10-11am MST**

## Juniper

### [MIT & Dartmouth MIST Testimony](#)

A short video of how MIT and Dartmouth were able to utilize MIST to expand their network capabilities. Access via the [ShareIT Wiki](#).

## Shared Procurement Roadmap

ShareIT currently has 3 shared procurement projects in flight:

<b>Firewalls: Physical, Virtual, and Managed Services</b>	estimated contracting date: March 2021
<b>Chatbots</b>	estimated contracting date: January 2021
<b>Phishing and Security Awareness Training</b>	estimated contracting date: February 2021

\*a full listing of the ShareIT Catalogue of Offerings is available through [this link](#).

## Procurement and Training by the Numbers (April 2017 - September 2020)

