

## Q2 (July 1 - September 30, 2021)

ShareIT caps off our second quarter of 2021/2022 with a huge milestone; ShareIT member spending has officially passed the \$50 million dollar mark! This would not be possible without the support of the community and we are very grateful to have made this much progress together. We are also very happy to announce that we have added four new master agreements into our catalogue of offerings under security, three in Firewalls and one for Phishing & Security Awareness Training. Look forward to seeing Virtual Desktop Infrastructure on the catalogue in January 2022. Further details below.

**\$2,691,036**

Estimated Savings

**60**

ShareIT Members

**\$4,283,121**

Total Spend on ShareIT Contracts

**3**

Courses  
Delivered

**58**

Course  
Participants

## Cumulative (April 2017 - Sept 2021)

**\$51,505,111**

Spend on ShareIT Contracts to Date

**\$30,075,882**

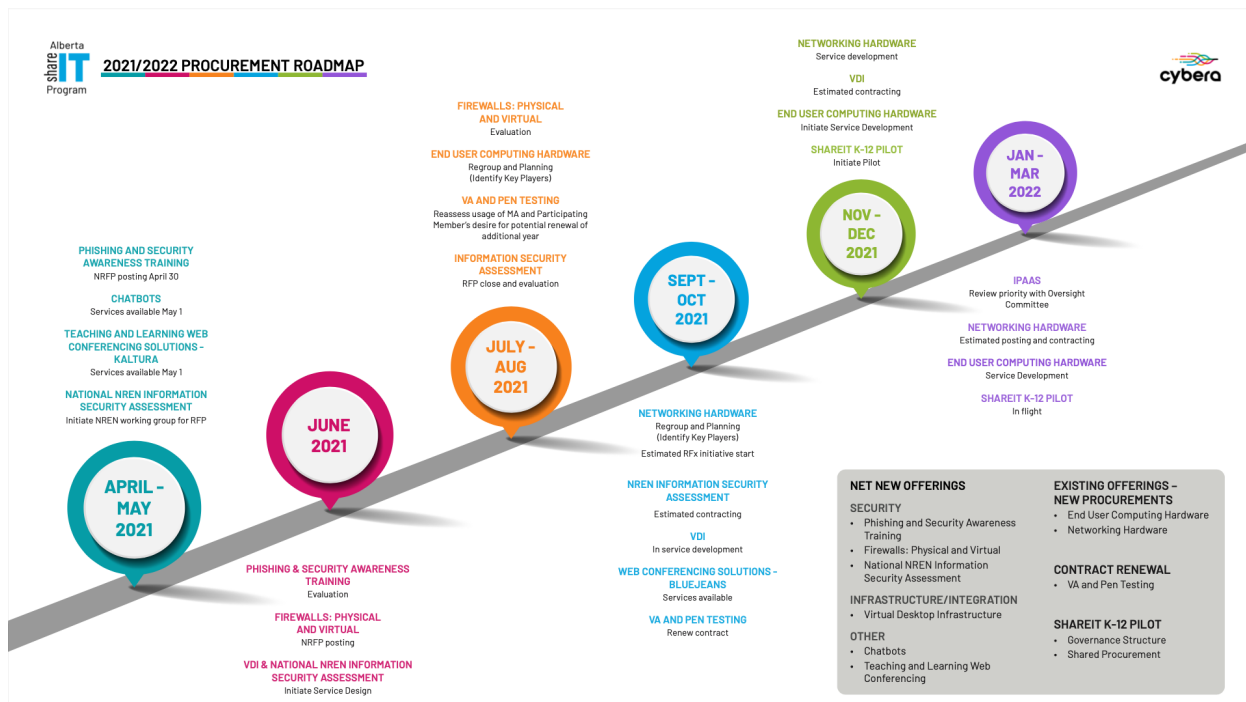
Estimated Savings on ShareIT Contracts to Date

## Current Catalogue of Offerings

- Adobe Licensing (PSI Only)
- Audio Visual Hardware
- Chatbots
- Cloud Services Providers
- End User Computing
- Firewalls
- IBM SPSS Licensing (PSI Only)
- Networking Hardware
- Online Proctoring
- Phishing and Security Awareness Training
- Telephony
- Vulnerability Assessment and Penetration Testing
- Web Conferencing

Check out the full [ShareIT Catalogue of Offerings](#)

## ShareIT 2021/22 Procurement Roadmap



The shared procurement team has created an infographic outlining what ShareIT members can expect for this year. (Click on the image to see a full-size version)

## Updates from Shared Procurement

### ShareIT Master Agreements

#### Firewalls: Physical & Virtual



ShareIT's NRFP C21-003 has been awarded to the following three vendors and their respective products:

- Compugen (Fortinet) - [Kickoff Session Recording, Oct 21st](#)
- Long View Systems (Cisco) - [Kickoff Session Recording, Oct 28th](#)
- Softchoice (Palo Alto Networks) - Join the kick-off session on Nov. 4 at 10AM with this [Zoom link](#).

For more information, and to view the Master Agreements, click [here](#).

#### Phishing & Security Awareness Training



ShareIT's NRFP C21-001 has been awarded to Microserve. Please join us at the onboarding session, details below:

- Microserve (Terra Nova Security) - Nov 16, 10AM-11AM, [Zoom link](#)

For more information, and to view the Master Agreements, click [here](#).

#### Vulnerability Assessment & Penetration Testing



As a result of surveying the membership, the VA & Pen Testing agreement has been renewed for additional two years. To view the master agreement, click [here](#).

EWA will be presenting at the upcoming [Cyber Summit](#) presentation below, be sure to check it out! A couple of interesting points below:

- July 2020 - One million online student records were exposed by eLearning sites
- December 2020 - CISA and the FBI warned of threat actors targeting K-12 distance learning

## IBM SPSS



The ShareIT IBM SPSS agreement provides participating members features that would not be available to a single institution alone including, an unlimited site licence for both Campus Premium Statistics and AMOS (alleviating the need for true-ups or tracking of licences), advantageous pricing due to consortium volume, cost savings and predictability due to the price being locked in for three (3) years (no year over year licensing price increases). Faculty and staff usage were also included under the agreement, as well as the academic waiver for virtual use, all at no additional cost.

## Current Procurements in Flight

### Virtual Desktop Infrastructure



Posting of NRFP C21-004 Virtual Desktop Infrastructure for open competition on Nov. 8, 2021 - currently there are 11 Participating Members. If you are interested in opting in to this shared procurement or would like further information, please contact [shareit@cybera.ca](mailto:shareit@cybera.ca)

### Networking Hardware



In anticipation of replacing the current Master Agreements expiring in April 2022, ShareIT has embarked on a new shared procurement initiative. Currently we have 11 Participating Members. If you would like to be included as a Participating Member in this shared procurement - please contact [shareit@cybera.ca](mailto:shareit@cybera.ca)

### End User Computing Hardware



ShareIT will be initiating a new shared procurement for End User Computing in mid November. Look forward to the opt-in for participation in the next couple of weeks.

## Thank You

A special thank you to all the working group members of the Firewalls, VDI, and Phishing & Security Awareness Training groups as ShareIT would like to acknowledge their hard work and ability to come together under compressed timelines for the good of the ShareIT community.

## Upcoming Kickoffs, PD&T Opportunities, and Info Sessions

### ShareIT Kickoff/Onboarding Session for Palo Alto Networks Firewalls

Softchoice - Palo Alto Networks

November 4, 10:00AM - 11:00AM

[Zoom Link](#)

### ShareIT Kickoff/Onboarding Session for Phishing & Security Awareness Training

Microserve - Terra Nova Security

November 16, 10:00AM - 11:00AM

[Zoom Link](#)



### End User Computing Information Sessions

#### Gartner - EUC Session #1

This is the first of a two series informational session on end user computing in the education sector. Session #1 we will be hosting two experts from Gartner who will provide a complimentary briefing on:

- \* Market trends: For example, the impacts of Working from Home and associated delivery and maintenance considerations
- \* Component shortages and the impact on negotiations
- \* Lead time impact due to component shortages

**November 18, 11:00AM - 12:00PM**

[Zoom Link](#)

#### InfoTech - EUC Session #2

Trends, Challenges and Mitigating Factors in the Education Sector - Presented by InfoTech

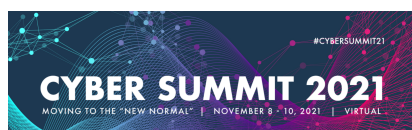
**November 25, 10:00AM - 11:00AM**

[Zoom Link](#)

Check out the [PD&T events calendar](#) on Cybera's website for more details.

To request PD&T topics, follow [this link](#).

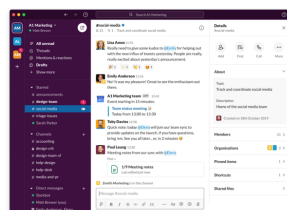
## Cyber Summit



The Cyber Summit is a gathering of Western Canada's public, education and start-up technology leaders. The conference features workshops and discussions around the latest digital issues and solutions, and how they impact Canadians.

Cyber Summit 2021 will be held **November 8-10**.

Visit <https://cybersummit.ca/> for more info.



## Join us on Slack!

ShareIT has launched a member-wide Slack workspace to support communication and collaboration among members. Use this [link](#) to join.

## New to ShareIT?

The Alberta ShareIT Program is managed by Cybera, and led by the province's post-secondary education sector. It leverages economies of scope and scale to give members access to IT hardware, software, and services. It also offers valuable knowledge transfer, skill-building, and cybersecurity opportunities.

ShareIT is open to educational institutions in Alberta that are members of Cybera. To find out more, contact: [shareit@cybera.ca](mailto:shareit@cybera.ca).

For more information, contact ShareIT at [shareit@cybera.ca](mailto:shareit@cybera.ca)