



## Year in Review

The 2021-22 fiscal year surpassed our annual record once again, with \$18,767,640 in spending and \$15,301,050 in estimated savings! Continued growth can be attributed to the ongoing expansion of our catalogue and the utilization of new agreements (including a \$1,146,319 spend on the recently launched Firewalls Master Agreements).

In addition, ShareIT is excited to announce the Virtual Desktop Infrastructure contract is now live. This growth could not happen without our members, and we are incredibly grateful for your support!

Cumulative (April 2017 - March 2022)

**63**

ShareIT  
Members

**\$62,398,898**

Spending on  
ShareIT Contracts

**\$37,902,395**

Estimated savings on  
ShareIT Contracts

Q4 Metrics

**\$5,967,688**

Spending on  
ShareIT Contracts

**\$3,545,432**

Estimated savings on  
ShareIT Contracts

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## New to ShareIT?

The Alberta ShareIT Program is managed by Cybera, and led by the province's post-secondary education sector. It leverages economies of scope and scale to give members access to IT hardware, software, and services. It also offers valuable knowledge transfer, skill-building, and cybersecurity opportunities.

ShareIT is open to educational institutions in Alberta that are members of Cybera. To find out more, contact: [shareIT@cybera.ca](mailto:shareIT@cybera.ca).

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## Current Catalogue of Offerings

- Adobe Licensing (PSI Only)
- Audio Visual Hardware
- Chatbots
- Cloud Services Providers
- End User Computing
- Firewall
- IBM SPSS Licensing (PSI Only)
- Networking Hardware
- Online Proctoring
- Phishing and Security Awareness
- Telephony and Hardware Services
- Vulnerability Assessment and Penetration Testing
- Virtual Desktop Infrastructure
- Web Conferencing SaaS

[Check out the ShareIT Catalogue of Offerings](#)

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## New ShareIT Master Agreements

Additions from January - March 31, 2022

### Virtual Desktop Infrastructure

Virtual Desktop Infrastructure (VDI) solutions are now included in ShareIT's catalogue of offerings. This shared procurement initiative includes on-premise, cloud, and hybrid VDI solutions. A dual-award was provided to ESTI Consulting Services and Insight Canada.



#### **ESTI Consulting Services**

On April 28, 2022, ShareIT entered into a three year contract with ESTI for Virtual Desktop Infrastructure.

[Learn more](#)



#### **Insight Canada**

ShareIT is currently in contracting negotiations with Insight Canada, with an estimated signing date of June 2022.

### Web Conferencing SaaS



#### **BlueJeans Events and Meetings**

As a result of the national NREN effort, Cybera has signed an agreement with BlueJeans by Verizon

service to all ShareIT members at a significant discount.

[Learn more](#)

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## Current Procurements in Flight

### Networking Hardware v2



This shared procurement project was directed to Original Equipment Manufacturers and is currently in the evaluation phase. Contracting is expected to begin June 2022.

### End User Computing Hardware v2



This shared procurement project is directed to Vendor Approved Resellers and is our largest initiative to date, with 27 participating ShareIT members. We are currently in active posting, and contracting is expected to begin June / July 2022.

### IT Services Roster - Request for Pre-Qualification



The addition of an IT Services Roster offering will provide the ShareIT members access to short-term, temporary IT expertise and services. The objectives are to:

- increase the education sector's access to leading qualified suppliers
- reduce administrative efforts to access services
- contain and potentially lower the costs of professional services
- mitigate service quality risk and confirm eligibility requirements and credentials

*The project kick-off session is scheduled for Wednesday, June 15, 2022, from 1:30-3:00pm. An email will be sent to all ShareIT members with more details.*

### End Point Detection Response / Managed Detection Response

To protect against the increase in ransomware attacks, it is recommended that organizations increase their endpoint security, as these are the largest surface areas for attack.

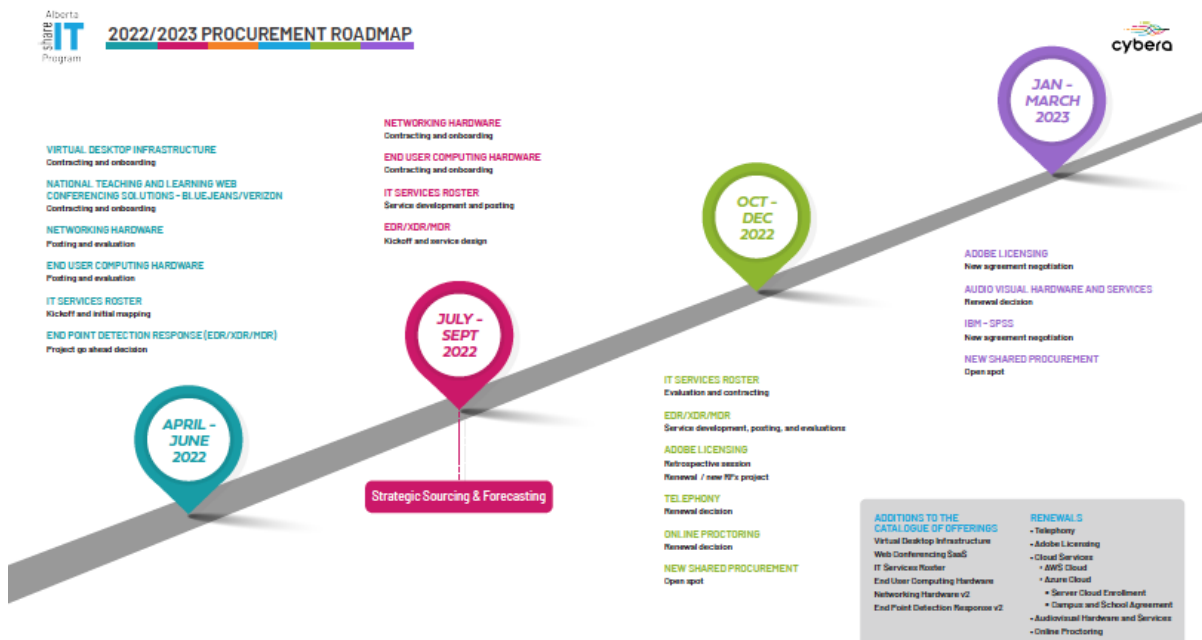


The primary functions of an EDR/XDR security system are to:

- monitor and collect activity data from endpoints that could indicate a threat
- analyze this data to identify threat patterns and include real time threat intelligence
- automatically respond to identified threats to remove or contain them, and notify security personnel
- forensics and analysis tools to research identified threats and search for suspicious activities

*The project kickoff will be scheduled for July 2022. More information to come.*

## ShareIT - 2022/2023 Roadmap



[See full sized PDF](#)

To help us build the procurement roadmap for the community, and identify new services, please complete the [Opportunity Identification Survey](#). Your voice is important to us!

# Showcase of 2021/2022 Professional Development and Training

## 24

PD & Training sessions hosted by ShareIT in the last fiscal year

## 638

Total Participants

April 1, 2021

[Rogers 5G and Education](#)

April 8, 2021

[The Internet of Things \(IoT\) - What You Need to Know](#)

April 14, 2021

Sony & Logitech Share the Latest in Remote Learning Technologies

April 21, 2021

A Deeper Dive into Boomi

May 5, 2021

IVY.ai Kickoff Session

May 5, 2021

[M365 Teams Voice Direct Routing](#)

May 27, 2021

[Top 3 Challenges faced by IT Departments in Education & Solutions](#)

June 8, 2021

[M365 Teams VOIP Part 2: A Deeper Dive](#)

June 15, 2021

[Powering an Inclusive Future of Education](#)

June 24, 2021

Alberta CUCCIO Cybersecurity Benchmarking Webinar

June 29, 2021

[Hy-Flex Classroom Technology Solutions](#)

July 8, 2021

Microsoft Sentinel and SAIT

August 5, 2021

[The Future of Hybrid Education](#)

August 19, 2021

[Shift Left: Building Efficiency in your IT Department](#)

October 21, 2021

[Compugen \(Fortinet\) Firewalls KickOff Session](#)

October 28, 2021

[Long View Systems \(CISCO\) Firewalls Kickoff Session](#)

November 4, 2021

[Softchoice \(Palo Alto Networks\) Firewalls Kickoff Session](#)

November 16, 2021

[Phishing & Security Awareness Kickoff Session](#)

November 18, 2021

[End User Computing Global Supply Chain Insights with Gartner](#)

November 25, 2021

[End User Computing Global Supply Chain Insights with InfoTech](#)

December 2, 2021

[A5, Sentinel & Security Round Table Discussion](#)

February 2, 2022

[Smart Campus - Smart to Smarter](#)

February 16, 2022

[Chatbots: A UofA and UofC Perspective](#)

February 24, 2022

Enterprise Service Management

To access the professional development and training slide decks and recordings, visit the [ShareIT wiki](#) (ShareIT member access only).

For all upcoming events, check out the [PD&T events calendar](#) on Cybera's website.

To request new PD&T topics, complete our [ShareIT PD & Training Survey](#).

Alberta  
**shareIT**  
Program

The Alberta ShareIT Program is an Alberta-based collaborative initiative, managed by Cybera and overseen by representatives from the province's post-secondary institutions. Its procurement service leverages economies of scale to give participants in both the post-secondary and K-12 education sectors access to a broader, more powerful, and more economic suite of computing technologies.



Cybera is Alberta's not-for-profit organization responsible for driving economic growth through the use of digital technology. Our core role is to oversee the development and operations of Alberta's cyberinfrastructure – the advanced system of networks and computers that keep government, educators, not-for-profits, and entrepreneurs at the forefront of technological change. We work with our members to ensure a connected future for all Albertans.

