Q1 (April 1st – June 30th, 2022)

ShareIT starts the fiscal year off with a bang, posting our highest estimated savings in a quarter by a factor of two, at just under $8.5 million! We are incredibly happy to provide this level of savings to our members. We are also pleased to announce that our work has strengthened connections between tech leaders and experts within Alberta’s schools and post-secondary institutions. As the following quote demonstrates, ShareIT procurement enables member institutions to combine their technical resources, share knowledge, and work together to solve problems:

“Working on the VDI RFP with ShareIT and its members emboldened our team’s personal growth through building collaboration, knowledge transfer and process standards. It was a pleasure to work with ShareIT and its members on this initiative, and I look forward to future endeavours, fostering relationships, and building bridges between post-secondary institutions across Alberta.”

- Andrew Dodsworth: Server Analyst, Mount Royal University

### Q1 Metrics

![Image showing Q1 Metrics]

- **$7,238,225**  
  Spending on ShareIT contracts
- **$8,383,625**  
  Estimated savings on ShareIT contracts
- **63**  
  ShareIT members
- **5**  
  Courses delivered
- **167**  
  Course participants

### Current Catalogue of Offerings

- Adobe Licensing (PSI Only)
- Audio Visual Hardware
- Chatbots
- Cloud Services Providers
- End User Computing
- Firewalls
- IBM SPSS Licensing (PSI Only)
- Networking Hardware (In progress)
- Online Proctoring
- Phishing and Security Awareness Training
- Telephony
- Virtual Desktop Infrastructure
- Vulnerability Testing and Penetration Testing
- Web Conferencing

Check out the full ShareIT Catalogue of Offerings at [cybera.ca/ShareIt](http://cybera.ca/ShareIt)
Updates from Shared Procurement

New ShareIT Master Agreements

Virtual Desktop Infrastructure

Insight Canada
Signed in June 2022, Cybera has a three-year contract with Insight for virtual desktop infrastructure. This contract is open to all ShareIT members. View the master agreement [here](#)

Current Procurements in Flight

Networking Hardware v2

Status: **Contracting**  
Anticipated Award: **Mid August 2022**

The Networking Hardware NRFP is currently in the contracting stage. The scope will include the following categories:
- Edge Switches
- Core Switches: small, medium and large
- Data Center Switches
- Edge Routers
- Wireless LAN Controllers
- Wireless Access Points

End User Computing Hardware v2

Status: **Awarded**

Through a detailed NRFP process, Cybera has entered into a three year contract with both Microserve and WBM for the supply of end user hardware and services - both are effective as of Aug. 4, 2022.
This was ShareIT's largest project to date with 26 participating members, and an expansion on the scope from the previous end user computing hardware agreements.

**IT Services Roster**

Status: *Service Development*
Anticipated Award: *Fall 2022*

With 26 participating members, including 10 K-12 school boards, we are moving forward to establish services in the following categories: Cybersecurity, IT Project Management, Networking, Development & Operations, Infrastructure & IT Auditing.

**End Point Detection Response / Managed Detection Response**

Status: *Service Development*
Anticipated Award: *Fall 2022*

Endpoint Detection and Response (EDR), Extended Detection and Response (XDR) and Managed Detection and Response (MDR) are three emerging endpoint security technologies built to provide greater visibility, threat detection and response across all endpoints.

Approved as a ShareIT procurement initiative by the Oversight Committee on June 2, 2022, this procurement is currently in the Service Development phase.

**ShareIT Opp ID Survey - Building the 2022/2023 Roadmap**

In the interest of building the procurement roadmap for the community, please complete the [Opportunity Identification Survey](cybera.ca/ShareIT). Your voice is important to us!
Highlights Feature

Chatbots

The University of Calgary has won the national prize in optimizing technology at the CAUBO awards, leveraging their Ivy.ai enterprise bot into One-Stop reference services deepening the ability to further assist their students 24/7/365. Read more [here](#).

AudioVisual Hardware and Services

An addendum to Cybera’s Master Agreement with AVI-SPL has been issued, allowing the addition of 2 new vendors: OWL Labs meeting solutions and Copernicus mounts, carts, and accessories. View the agreement on our ShareIT Wiki [here](#).

Professional Development and Training

Check out the PD&T events calendar on Cybera’s website for upcoming events.

To request PD&T topics, follow [this link](#).

For more information, contact ShareIT at shareit@cybera.ca