

2022-23 Year in Review

To our valued ShareIT members,

I want to first express Cybera's appreciation for your continued support and participation in the AB ShareIT Program. The 2022-23 fiscal year saw a significant growth in both our shared procurement catalogue of offerings, as well as collaboration opportunities. Some highlights of the past year include:

- Four completed procurement projects:
 - End User Computing Hardware v.2 - participating members: **25**
 - Networking Hardware v.2 - participating members: **15**
 - IT Services Roster Prequalification - participating members: **26**
 - Endpoint Detection & Response - participating members: **9**
- Catalogue of offerings grew to **40** contracts
- ShareIT spend increased by **19%**
- One new national collaboration with the Canadian University Council of CIOs (CUCCIO)
 - AB PSI/CUCCIO Special Interest Groups (SIG) Pilot - participating members: **176**

In the past year, ShareIT has brought together over **206** individuals in the education and higher education IT sector to share knowledge, build skills, and become a community. We can't put a dollar value on this collaboration, however, it has become one of the most valued aspects of this member-owned and driven program.

During our member engagement outreach in 2022, we travelled over **4,160 km** to visit **21** ShareIT member organizations. When we asked the question, "What do you value most about the ShareIT program?", these were the top three responses:



The Community

100% of the member visits voiced the value of networking and knowledge sharing with their peers in and outside of projects



Cost Avoidance

Reduction of time, resources, \$\$



Cost Savings

Access to higher end technologies and doing more with the same or less budget

It is a privilege and honour for Cybera to support and manage the ShareIT program for our members. We look forward to continuing to provide a valuable, responsible and sustainable service in the years to come.

- Mary Friedrich, ShareIT Manager

2022-23 Fiscal Metrics

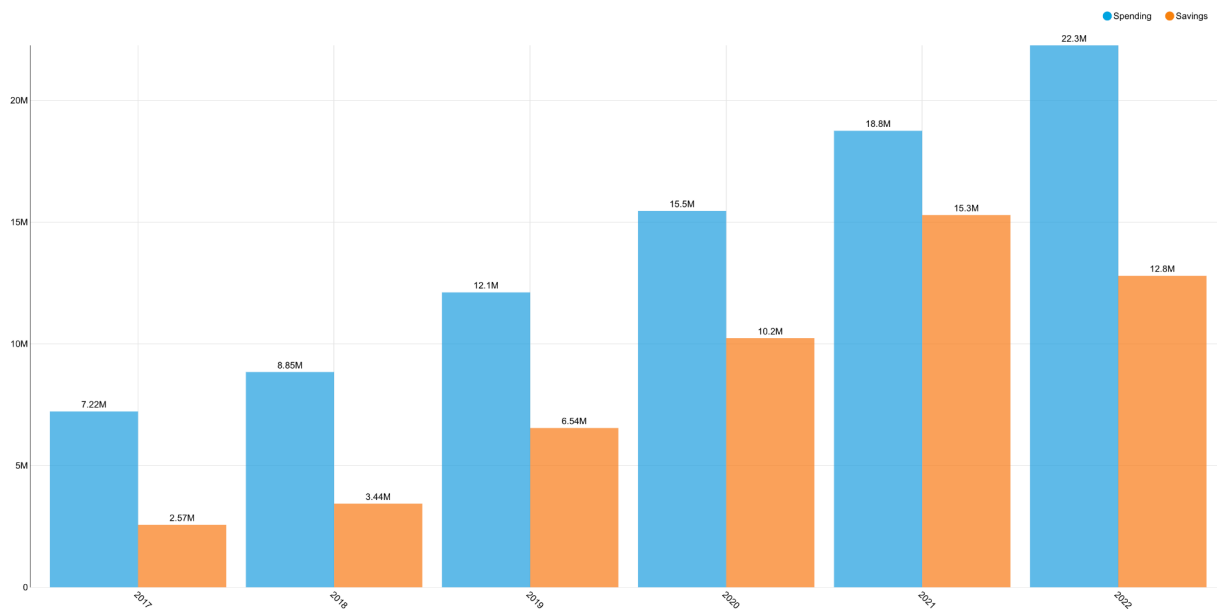
Spend: **\$22.3M** Estimated savings: **\$12.8M**

New participation agreements: **20** Growth in spend over last fiscal: **19%**

Cumulative Metrics (April 2017 - March 2023)

Spend: **\$84.7M** Estimated savings: **\$50.9M**

Spending & Savings by Fiscal Year



Current Catalogue of Offerings

View the full [ShareIT Catalogue of Offerings](#)

- Adobe Licensing (PSI Only)
- Audio Visual Hardware
- Chatbots
- Cloud Services Providers
- *End User Computing Hardware
- *Endpoint Detection and Response
- Firewall
- *IT Services Roster
- IBM SPSS Licensing (PSI Only)
- *Networking Hardware
- Online Proctoring
- Phishing and Security Awareness Training
- Telephony Hardware and Services
- Virtual Desktop Infrastructure
- Vulnerability Assessment and Penetration Testing
- Web Conferencing SaaS

**Added during the 2022 - 23 Fiscal*

New ShareIT Offerings

Additions from January - March 31, 2023

End Point Detection Response

A three-year Master Agreement with ISA Cybersecurity was signed May 8, 2023 for the Endpoint Detection and Response solution developed by SentinelOne.

SentinelOne delivers autonomous, artificial intelligence (AI) and machine learning cybersecurity for the endpoints, data centres, and cloud environments of today's enterprises. Their solutions enable attack prevention, detection, response, and remediation across all major vectors, and encompass these functions and services:

- Extended Detection Response (XDR)
- Endpoint Platform Protection (EPP)
- Cloud Workload Protection Platform (CWPP)
- Network Visibility & Control
- Optional security services to complement platform solutions

More information on this Agreement can be found [on Cybera's website](#).

Note: Cybera will be hosting an onboarding session about this ISA agreement with all ShareIT members on May 31, 2023 at 10:00 am MT. [More information](#).

IT Services Roster

The IT Services Roster – ShareIT's largest collaborative project to date – is now available to be leveraged by all Members.

ShareIT hosted an overview session on April 18, 2023 for members and their procurement teams. It covered the scope of services and how to tap into the roster with a second stage procurement initiative. The recording of this session and related materials can be found on the [ShareIT Wiki](#) (ShareIT member access only).

IT Services Roster Offerings:

Vendor	Project Management	Cybersecurity	Dev Ops	Infrastructure	Network
ARC Business Solutions	✓		✓		
CGI		✓	✓	✓	✓

Compugen					✓
Elite Information Systems			✓		
Insight Global		✓			
InSync Systems	✓		✓		
IT IQ Tech Recruiters				✓	
Microserve	✓	✓			✓
Netagen					✓
OnX Canada					✓
Procom	✓	✓		✓	✓
Tantus	✓				
TEKSystems	✓	✓	✓	✓	✓
Tricon Solutions	✓				

Contract Renewals

Softchoice

This agreement with Adobe reseller and VIP Level 4 provider, Softchoice, was renewed for an additional three (3) years. This contract will expire in May 2026.

For more information on this renewal, visit the [Adobe services procurement page](#) on Cybera's website.

AVI-SPL

The Audiovisual Hardware agreement was renewed for an additional one (1) year and will expire in June 2024, with the option to renew.

For more information on this renewal, visit the [Audiovisual Hardware procurement page](#) on Cybera's website.

Current Procurements in Flight

[View the 2023/2024 Shared Procurement Roadmap](#)



Vulnerability Assessment (VA) & Penetration Testing v2

The current VA and Pen Testing Master Agreement with EWA Canada will end on October 29, 2023. A new shared procurement initiative was kicked off in April 2023, with 14 participating members opting in. This RFX will be developed over the summer and we are expecting to post for open competition in early August.



Servers & Storage

We have 10 participating members that have opted to work with Cybera in the development of this Servers and Storage RFX. A kick-off session for this project is expected to take place in mid-June.

Note: If your organization is interested in participating in any of the above procurement projects, you may opt in at any point. Please contact shareit@cybera.ca if you would like to participate or have any questions.

Upcoming Events

A formal invitation to information sessions will be posted on the [Cybera events page](#) and emailed to all ShareIT members in the coming days.

For all upcoming events, check out the [PD&T events calendar](#) on Cybera's website.

AVI-SPL Hosted Contract Renewal Updates

June 8, 2023

10:00 - 11:00 am MT

This information session with AVI-SPL will cover new additions included in the contract renewal, as well as a six-point plan that will further elevate the services provided.

Provincial Microsoft Licensing Update

June 14, 2023

11:00 am - 12:00 pm MT

Compugen and the Alberta Department of Education will present key updates to be aware of for provincial Microsoft licensing. They will also answer your questions and let you know what value-added resources are available to educational institutions.

Notarius Digital Signature Information Session

June 22, 2023

11:00 am - 12:00 pm MT

This information session with Notarius will introduce its services and explore various use cases applicable to the higher education sector.

2022-23 Webinars and Knowledge Sharing Sessions

PD & Training sessions hosted by ShareIT in the last fiscal year: **14**

Total participants: **495**

To access the professional development and training slide decks and recordings, visit [the ShareIT Wiki](#) (ShareIT member access only).

April 13, 2022	Automating paper-based processes: Softdocs
April 19, 2022	Enterprise Service Management Pt 2: University of Ottawa Demo
May 12, 2022	VDI Onboarding Session: ESTI
May 26, 2022	BlueJeans Kick Off Session: Cybera/BCNet/ORION
June 29, 2022	VDI Onboarding Session: Insight
September 14, 2022	New Master Agreement with HPE Aruba
September 20, 2022	Kickoff Session for New Master Agreement with WBM: End User Hardware
September 21, 2022	Networking Hardware Kick Off v2: Cisco
September 26, 2022	Azure Administrator Course - BCNet
September 29, 2022	End User Kick Off v2: WBM
February 2, 2023	VA & Pen Testing Retrospective: Cybera
February 22, 2023	AB PSI/CUCCIO SIG Kick Off: Cybera/CUCCIO
March 23, 2023	Telephony Call Centre as a Service Overview: Netagen

To request new PD&T topics, complete our [ShareIT PD & Training Survey](#).