

Q1 | April - June 2023

ShareIT has closed one of its most successful quarters yet! From opening the ShareIT program to municipalities, to hitting our highest spend of \$11.4M since our inception, Q1 has been an exciting time for the program. We've worked hard to focus our offerings to amplify our members' vision and this achievement is a testament to the successful and dedicated collaboration between us and the unique visions of each of our members.

Over the last few months, ShareIT has had the opportunity to connect with our members and partners in a variety of ways to better understand our direction for the 2023-24 fiscal year. We're excited to announce two projects in the development phase: Servers & Storage and Vulnerability Assessment & Penetration Testing V2. We have also started preparations for the November [Cyber Summit](#). We would like to thank our NREN partners [SRNET](#) and [MRnet](#) for their participation in this event.

New Cybera videos

Cybera recently released a new series of corporate videos, including one that profiles [how we support collaboration](#). You can watch all the new videos on [Cybera's Youtube channel](#).



Q1 Metrics (April 1 - June 30th, 2023)

\$11.4M

spending on ShareIT contracts

\$8.4M

estimated savings on ShareIT contracts

65 ShareIT members

Cumulative (April 2017 - June 2023)

\$96.1M spending

\$59.3M estimated savings

Updates from Shared Procurement

New ShareIT Master Agreements

Endpoint Detection & Response



We are happy to announce that the [Endpoint Detection and Response](#) project has been completed and is now available to be leveraged by all Members.



Cybera members can access Palo Alto Networks EDR through an agreement with Insight Canada. The agreement delivers autonomous, artificial intelligence (AI) and machine learning cybersecurity for the endpoints, data centers, and cloud environments of today's modern enterprises. Their solutions enable attack prevention, detection, response, and remediation across all major vectors and encompass an array of functions and services. [More information](#).

Procurement Projects in Flight

Vulnerability Assessment & Penetration Testing



STATUS: SERVICE DEVELOPMENT

This agreement will offer a wide array of cybersecurity related services, including vulnerability assessment, penetration testing, and web application scanning. There are 14 participating members. Estimated posting is September 2023.

Servers & Storage



STATUS: SERVICE DEVELOPMENT

This agreement will offer enterprise servers and storage, connectivity hardware, and service solutions. There are 12 participating members. Estimated posting is November 2023.

Networking Hardware



STATUS: REVIEW

ShareIT will be hosting an annual retrospective for members on September 21, 2023. This is an opportunity to provide feedback on the existing networking hardware agreement. A meeting invite will be sent out to all participating members.

Highlighted Features



WBM has recently released their [2023 impact report](#), which focuses on their environmental, social and governance results from the past year. WBM has looked to provide women in technology with opportunities to train, practice and better prepare for careers in the industry. This report also explores how WBM has enabled remote communities to access training in digital literacy and upskilling through different initiatives.



Cybera members can access SentinelOne EDR through an agreement with ISA Cybersecurity. The agreement also includes access to a semi-annual endpoint technical review and health check at no cost, on-demand EDR training and certifications as well as guided onboarding and deployment plans. Learn more about the agreement [here](#).



Cybera members can work with Softchoice to acquire an AWS Public Cloud and Microsoft licensing assessment - a \$5000.00 value jointly funded by AWS and Softchoice. Members can access the AWS accelerator offer with up to 30% in funding to migrate your first production workload to AWS or utilize the workload analyzer for migration planning services. Softchoice is offering AWS class based training at a 10% discount for Cybera members and a 3% discount on their monthly AWS bill. Please contact Serap Ozturk , Account Executive at serap.ozturk@softchoice.com if interested.

Training & Development Opportunities

For more information on upcoming training and development visit the [ShareIT Professional Development page](#). For all upcoming events visit [Cybera's Events page](#).

ITIL 4 Foundation

Registration deadline: September 4, 2023

The ITIL Foundation course introduces learners to the lifecycle of managing IT services in order to deliver business expectations. The course incorporates an engaging case-study based approach to learning the core disciplines of ITIL Best Practices, thereby positioning students to successfully complete the Foundation exam. Passing the ITIL Foundation exam is a prerequisite for admission into ITIL Intermediate-level training courses.

[More information.](#)

Transformative IT Leader Course

Registration and cancellation deadline: Friday, September 1, 2023

This custom offering of the program will include a specific emphasis, context and case studies related to post-secondary education. Over the course of the program our team of skilled and experienced mentors will engage you in a powerful and topical online learning program. Using fresh and interactive learning methods, the program also features the valuable personal networking and peer-to-peer learning for which Leaders Beyond™ is known.

[More information.](#)

Executive IT Leader Program

Registration and cancellation deadline: Friday, September 29, 2023

Leaders Beyond is partnering with BCNET to deliver the Executive IT Leader Program. This custom offering of the program will include a specific emphasis on post-secondary education. Participants will explore the executive perspective and improve their knowledge of enterprise strategy and compliance, enterprise risk management, and digital transformation and modernization, all with a focus on improving business outcomes.

Course Structure: 2 classes per week on Wednesdays and Fridays for 3 hours per day over the course of 4 weeks. Total of 8 classes.

[More information.](#)