



SHAREIT QUARTERLY UPDATE

Q3 2023-2024

Q3 | October - December 2023

Happy New Year! As we embark on this journey into 2024, the ShareIT team is thrilled to usher in a year filled with boundless potential, positive changes, and exciting opportunities for our valued members. While we can't promise hoverboards or time travel just yet, we do guarantee a plethora of engaging professional development sessions, innovative training partnerships, and shared procurement ventures that will make this year one for the books. Get ready to laugh, learn and leap into new horizons with ShareIT- because who said progress can't be accompanied by a dash of humour? Here's to a year of growth, collaboration, and, of course, the occasional tech-induced chuckle. As always, if you have any feedback or requests to include in our quarterly newsletters please reach out to us at shareit@cybera.ca.

Q3 Metrics (October 1 - December 31st, 2023)

\$4.9M

spending on ShareIT contracts

\$1.1M

estimated savings on ShareIT contracts

72 ShareIT members

Cumulative (April 2017 - December 2023)

\$107M spending

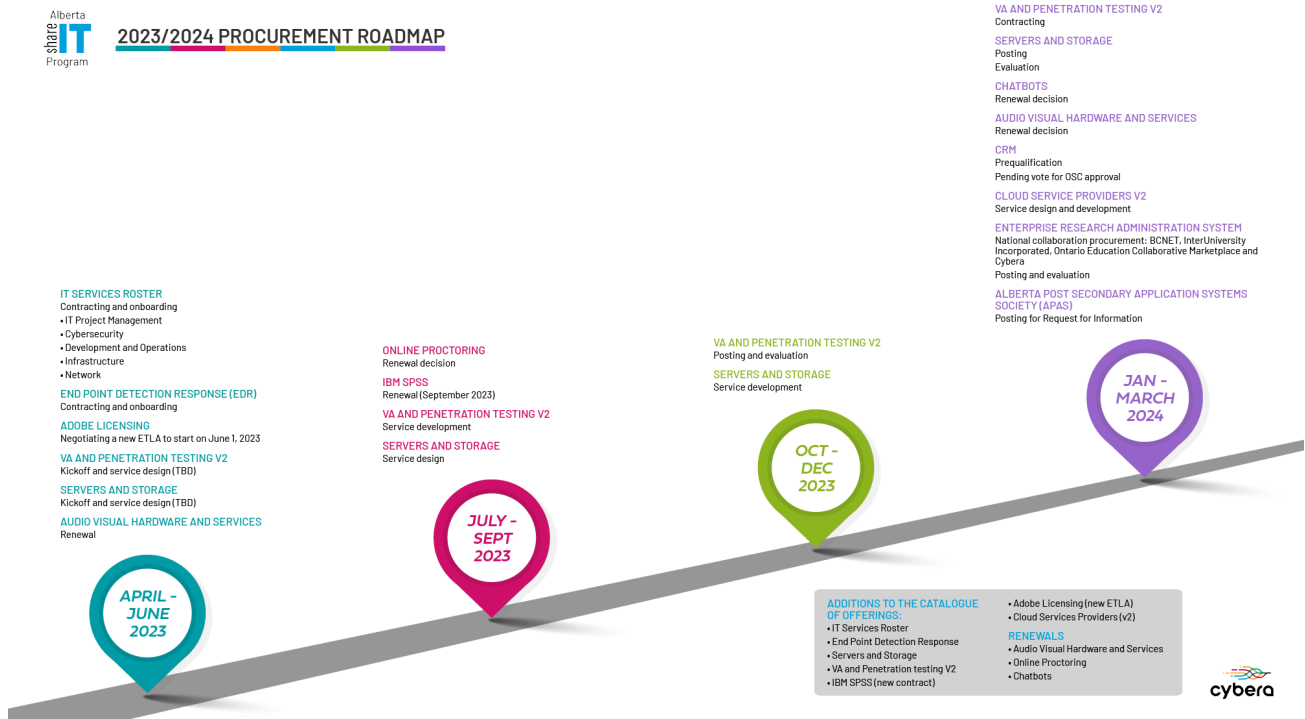
\$62.9M estimated savings

Updated Shared Procurement Roadmap

We are thrilled to announce the release of our updated [Shared Procurement Roadmap for 2023-2024!](#) Packed with exciting changes and promising projects, this comprehensive update reflects our commitment



to innovation and growth. Join us on this journey as we continue to elevate our procurement strategies for a brighter future.



Updates from Shared Procurement

Account Management updates for existing offerings

Proctorio

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Adobe ETLA

Please Note: there has been a transition in Adobe from Mark Caruso to Brandon Miller as the Adobe Account rep for the ETLA - however, the Softchoice contacts remain the same and they are our appointed VAR for both the ETLA and VIP Level 4.

Brandon Miller

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Procurement Projects in Flight



Servers & Storage

STATUS: EVALUATION

This agreement will offer enterprise servers and storage, connectivity hardware, and service solutions. There are 12 participating members. Estimated contracting in late March/early April 2024.



Cloud Services

STATUS: PLANNING

This procurement initiative is aimed at selecting a cloud services provider to meet evolving digital infrastructure needs. Key factors under consideration include scalability, reliability, security measures, compliance standards, and cost-effectiveness. The goal is to identify a provider that aligns closely with our strategic objectives, facilitating seamless migration to the cloud and ensuring optimal performance, flexibility, and agility. There are 6 participating members. Estimated posting is May 2024.

**Cybera has negotiated an extension with Softchoice for AWS, which will be month-to-month until the new Rfx is completed to ensure there is no disruption for the members leveraging this contract.*



CRM Professional Services

STATUS: SERVICE DEVELOPMENT

CRM (Customer Relationship Management) professional services involve the implementation, customization, and ongoing support of CRM software to enhance an organization's management of interactions with current and potential customers. These services may include the configuration of CRM systems to meet specific business needs, data migration, integration with other software solutions, and the development of customized features. There are 6 participating members. Estimated posting is July 2024.

Vulnerability and Penetration Testing Offering

Building on the success of our initial offering, the second version incorporates advanced methodologies and tools for a more thorough examination of your digital infrastructure – with flexibility for each institution to scale at their discretion. We're excited about the enhanced security landscape this upgraded version will bring to your organization!



[iON United](#) introduces their partnership with the advanced **vulnerability assessment and web application scanning tool called Tenable**. With a meticulous approach, iON United utilizes Tenable to conduct thorough vulnerability assessments – identifying weaknesses across digital infrastructures. The focus extends to web applications, ensuring a targeted assessment of potential risks. Tenable's capabilities, integrated by iON United, include detailed penetration testing to simulate attacks and assess resilience for members looking for a management free option of these services. The consortium receives a comprehensive report, highlighting discovered vulnerabilities and actionable recommendations for robust remediation.



The member onboarding session is scheduled for **February 14, 2024**. Watch your inbox for an event invite.



Through meticulous scanning and analysis, [ISA](#) will identify vulnerabilities specific to **web applications**, ensuring a targeted approach to risk assessment. The service extends to penetration testing, simulating attacks on web applications to gauge their resilience. ISA Cybersecurity provides a detailed report, outlining discovered vulnerabilities and offering recommendations for effective remediation. This specialized offering enhances the consortium's web application security, addressing potential threats and bolstering overall cybersecurity measures.

The member onboarding session is scheduled for **February 20, 2024**. Watch your inbox for an event invite.



[MNP Digital](#) offers a **holistic cybersecurity service for the consortium, featuring a meticulous Vulnerability Assessment to identify weaknesses, and a thorough Penetration Testing** to simulate cyber-attacks. The service concludes with a detailed report, outlining vulnerabilities, associated risks, and recommendations for proactive defense strengthening, while ensuring the safeguarding of sensitive information.

The member onboarding session is scheduled for February 28, 2024. Watch your inbox for an event invite.

Highlighted Features

In this quarter's newsletter, we're highlighting the contributions of our trusted vendors. Giving you a glimpse into the collaborations and innovations that shape our success.



Embracing AI

Today's citizens are surrounded by a digital world, where they have access to information and services at any time. They have come to expect this same level of innovation from all organizations they interact with, from a smart point-of-sale device at a small shop to AI-powered healthcare services. Embracing this expectation of innovation requires putting the concerns of the citizen first. In our global research, the top trend by executives is to leverage AI to meet customer and citizen needs. However, before AI development begins, an understanding is required for how to use it responsibly while ensuring data security and access. Responsible use of AI is not only an ethical imperative, but a basis for trust with customers or stakeholders. By implementing AI through a responsible use lens, AI can then be fully embraced by all users and developers.

Dr. Diane Gutiw of CGI Western Canada provides an insightful look at three critical aspects of AI. First, Dr. Gutiw addresses [embracing responsible AI](#) by following industry standard practices that are imperative to any organization. Taking a specific look at data security, [guard rails for data protection](#) takes into consideration multi-model AI ecosystems. Lastly, bringing everything together to talk about [new levels of productivity with AI](#), showcasing our research on the impact of AI adoption across industries.

Training & Development Opportunities

For more information on upcoming training and development visit the [ShareIT Professional Development page](#). For all upcoming events visit [Cybera's Events page](#).

Tricon Project Management 101

Held on January 25, 2024 - [recording can be accessed in the ShareIT wiki](#)

This comprehensive session covered crucial topics such as project initiation, scope definition, scheduling, resource allocation, risk management, and project closure. It also explored proven project management methodologies, ensuring you have a solid foundation in traditional approaches, while also touching on contemporary practices, such as Agile.

Alberta Provincial Microsoft Licensing: Presentation by Compugen

February 15, 2024

11am - 12pm

Virtual

An update session for education and higher education members on Alberta Microsoft Licensing (presented by Compugen). The focus of this session will be the upcoming 2024 Microsoft PML order, Microsoft's security offering, and a little thing Microsoft is talking about called Copilot for Microsoft 365. [More info](#)

Alberta NIST Assessment Workshop

February 22, 2024

8am - 5pm

NIST Campus, Edmonton

The goal of this workshop will be to dive deeper into the collective results of the National Cybersecurity Assessments for Alberta's post-secondary sector, and determine what gaps or issues we should focus our attention on.

If you would like to attend this event, please reach out at security@cybera.ca.